



Integrated Capital Management

# Selecting the Right Solution for Your Client – Vestmark / Adhesion

iCM Asset Allocation Strategies	Platform Access	Risk Profiles	Description
<p><b>Tactical Asset Allocation Portfolios</b></p> <p>Portfolios that are managed utilizing iCM’s valuations-based global tactical asset allocation strategy.</p>	<p><b>Investment Vehicles:</b> ETFs</p> <p><b>Strategy Minimum:</b> \$25,000</p> <p><b>Management Fee:</b> 20 bps</p>	<p><b>10 Risk Profiles</b></p> <p>Global Income Strategies</p> <p>100% FI   10% Eq / 90% FI   20% Eq / 80% FI</p> <p>Global Balanced Strategies</p> <p>35% Eq / 65% FI   50% Eq / 50% FI   60% Eq / 40% FI</p> <p>Global Growth Strategies</p> <p>70% Eq / 30% FI   80% Eq / 20% FI   90% Eq / 10% FI   100% Eq</p>	<p><b>Portfolio Uses:</b> Total Portfolio <u>or</u> Portfolio Sleeve</p> <p><b>Structure:</b> Separately Managed Account (SMA)</p> <p><b>Management Style:</b> Active / Tactical</p> <p><b>Investor Time Horizon:</b> Intermediate - Long</p>
<p><b>iCM Tactical ESG</b></p> <p><b>Socially Conscious Model Portfolios</b></p> <p>Portfolios are managed utilizing iCM’s valuations-based global tactical asset allocation strategy, but implement asset allocation decisions via SRI/ESG-focused ETFs and/or mutual funds.</p>	<p><b>Investment Vehicles:</b> ETFs &amp; Mutual Funds</p> <p><b>Strategy Minimum:</b> \$10,000</p> <p><b>Management Fee:</b> 20 bps</p>	<p><b>5 Risk Profiles</b></p> <p>Capital Preservation (10% Eq / 90% FI)</p> <p>Income &amp; Growth (35% Eq / 65% FI)</p> <p>Balanced (50% Eq / 50% FI)</p> <p>Conservative Growth (60% Eq / 40% FI)</p> <p>Dynamic Growth (80% Eq / 20% FI)</p>	<p><b>Portfolio Uses:</b> Total Portfolio <u>or</u> Portfolio Sleeve</p> <p><b>Structure:</b> Separately Managed Account (SMA)</p> <p><b>Management Style:</b> Active / Tactical</p> <p><b>Investor Time Horizon:</b> Intermediate - Long</p>
<p><b>iCM Tactical Income Closed End (TICE)</b></p> <p><b>Tactical Income Separate Account</b></p> <p>A portfolio that tactically allocates between closed end funds (CEFs) and ETFs in order to capture inefficiencies in the CEF market, while providing investors with an attractive level of current income.</p>	<p><b>Investment Vehicles:</b> ETFs &amp; CEFs</p> <p><b>Strategy Minimum:</b> \$25,000</p> <p><b>Management Fee:</b> 30 bps</p>	<p><b>Risk Profile</b></p> <p><b>40% Eq / 60% FI Structure</b></p> <ul style="list-style-type: none"> <li>• Taxable Fixed Income – 40%</li> <li>• Municipal Fixed Income – 20%</li> <li>• US Equity – 32%</li> <li>• International Equity – 8%</li> </ul>	<p><b>Description</b></p> <p><b>Portfolio Uses:</b> Portfolio Sleeve <u>or</u> Total Portfolio</p> <p><b>Structure:</b> Separately Managed Account (SMA)</p> <p><b>Management Style:</b> Active / Tactical</p> <p><b>Investor Time Horizon:</b> Intermediate - Long</p>



Integrated Capital Management

# Selecting the Right Solution for Your Client – Vestmark / Adhesion

## iCM Advisor Services Team

**For Strategy Information, Case Design, & Sales Tips  
Contact iCM's Advisor Services Team**

Toll Free: 888.426.4689  
Email: [info@icm-institutional.com](mailto:info@icm-institutional.com)